

MURRAY + COMPANY

DIRECTOR WEALTH MANAGEMENT

We wish to recruit an experienced stock-broker to join our wealth management division.

Murray & Company is a Christchurch-based Investment Bank with Corporate Finance, Wealth Management and Private Equity divisions. The firm is a trusted provider of expert financial advisory and investment services to an array of NZ corporates, families and charitable organisations.

The Wealth Management Division provides portfolio management, sharebroking and investment advice to assist wealthy individuals and families, charitable trusts and community organisations to manage and grow their wealth.

First NZ Capital owns 25% of Murray & Company. The Wealth Management Division is supported by First NZ Capital's wealth management infrastructure.

From its inception in 2008, the Wealth Management Division has continued to grow strongly. It is an NZX regulated Advisory Firm and has a significant sum of Assets Under Advice, comprising mostly large balanced portfolios within individually managed accounts.

To complement this predominantly advisory business, we now wish to enhance our sharebroking and new issue marketing capability, which has synergies with the firm's growing capital raising credentials. For example, the Corporate Finance Division of Murray & Company recently acted as Financial Advisor and Joint Lead Manager to the University of Canterbury regarding its fully subscribed \$50m philanthropic bond issue.

A career move to this dynamic firm would bring with it the opportunity for a talented professional to make their mark in this space in the South Island.

The new Director would work closely with our Managing Director (Justin Murray) and Director of Wealth Management (Johnny Cochrane) with responsibility for:

- growing a client base
- leading the provision of sharebroking services and new issue marketing
- providing investment advice and management
- managing professional staff.

This role will appeal to a highly motivated individual with:

- an impeccable track-record from a top caliber sharebroking firm, investment or private bank
- excellent communication and marketing skills
- integrity, professionalism and business acumen
- the ability to bring or build a strong client base
- the ability to drive growth of the business whilst concurrently providing excellent investment advice
- highly developed analytical skills enabling strategic investment decisions to be made.

A competitive remuneration package will be structured commensurate with qualifications and experience. Equity participation in the firm will be possible for the appropriate candidate.

Please forward your CV and cover letter to Clare Murray by email to clare@murrays.co.nz

For further information, please view our website at www.murrays.co.nz