

## Murray + Company Summer Internship

### Background

Murray & Company is a Christchurch based investment bank with three divisions: corporate finance, wealth management and private equity. Corporate finance activities include mergers and acquisitions, capital raising and corporate advice. Wealth management activities include portfolio management and sharebroking. The Private Equity division has recently created its first fund to the value of \$15m and is set to invest in medium-sized NZ businesses. The firm has a strong international network and offers its clients a unique blend of international and domestic knowledge based on the extensive experience of its principals in banking, finance and investment.

Murray & Company offers an annual summer internship in its corporate finance division to a Canterbury, Otago or Lincoln University student. The experience is designed to give a highly motivated person who is considering a career in Finance, the opportunity to work with a team of experienced investment bankers and to gain exposure to both national and international corporate finance transactions of interest. It also allows Murray & Company to consider that person for a possible graduate position in time.

To learn more about the company visit [www.murrays.co.nz](http://www.murrays.co.nz) or [www.murraycapital.co.nz](http://www.murraycapital.co.nz).

### The Internship

- The successful student will be placed full time for three months between November and February.
- The student intern will be paid at market rate.
- The intern will be expected to produce work and meet deadlines including research, drafting, analysis and basic excel presentation of information. Involvement in client meetings and working closely with directors and associates on current projects will also form part of the intern's work experience at the firm.
- The internship will be offered on a competitive basis between University of Canterbury, University of Otago and Lincoln University students.

### Who can Apply

A student at either the University of Canterbury, the University of Otago or Lincoln University in either their second, third or fourth year whose full-time course of study includes one or more of 200, 300, 400, 500 or 600 level Finance papers.

Murray & Company are looking for a student who combines intellectual ability with a genuine interest and awareness of investment banking activity in Australasia. The successful applicant will have a strong academic record and will be a self-starter with a desire to learn from and be involved in the current transactions of the firm.

### The Application and Selection Process

For the purposes of November 2010 to February 2011 applicants should submit the following information to [sheena@murrays.co.nz](mailto:sheena@murrays.co.nz) no later than 31 March 2010:

- A brief cover letter addressed to Murray & Company Limited.
- A statement of no more than 1000 words outlining:

1. your career aspirations and the key qualities that make you a good candidate for the Summer Internship, and
  2. a recent corporate finance transaction in the media that you found interesting and why (e.g. M & A, take-over, equity/debt/hybrid offering).
- Your academic transcript.

During April applications will be assessed and interviews will be conducted by Murray & Company in May.

Selection for consideration will be based on:

- a) academic achievement;
- b) character and ability to communicate and interact well with others; and
- c) a genuine interest in a career in Finance.

Murray & Company will make the final decision as to which student shall be awarded the internship.

Any questions can be addressed to Glenda Lorimer, External Relations Director Ph: (03) 3642138, email: [glenda.lorimer@canterbury.ac.nz](mailto:glenda.lorimer@canterbury.ac.nz) for Canterbury University students, Robyn Bridges, Graduate Recruitment Co-ordinator, Career Development Centre, University of Otago, Telephone 03-479-8372 email: [robyn.bridges@otago.ac.nz](mailto:robyn.bridges@otago.ac.nz). Or Michelle Ash, Manager, Employment Liaison Unit, (03) 321 8327 email: [michelle.ash@lincoln.ac.nz](mailto:michelle.ash@lincoln.ac.nz)

**Notes:**

- Murray & Company is not bound to employ a Summer Intern in a particular year if none of the candidates are deemed to be appropriate.
- Conditions of the Summer Internship may be varied from time to time after consultation with the University of Canterbury, the University of Otago and Lincoln University.
- This Summer Internship is independent of the annual Scholarship awarded by Murray & Company for further details of which, please see our website; [www.murrays.co.nz](http://www.murrays.co.nz); it does not however preclude a successful candidate from holding both the scholarship and the internship in any one year.